

OXYGEN MAGAZINE

Applied

# INSIDE

ISSUE 1 JAN 2026

**DEALS TO  
START  
2026**

**ARE YOU READY  
FOR INSPECTION  
IN 2026?**

**CHECKLIST INSIDE**



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APPLIED  
INSIDE



## Virtually indestructible.

check out page 9 for details on just how durable our OxyHome really is.

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# EDITOR NOTES

## APPLIED INSIDE IS BACK. LET'S GET TO WORK.



Applied Inside is returning in 2026 with one goal: to give providers clear, useful guidance that helps them stay compliant, safe, and ready for whatever comes next.

You've told us these issues were your go-to for making sense of regulations and daily challenges. Some of you still keep old copies on hand, and we're honored by that. This reboot picks up where we left off, with the same practical, real-world approach.

Each issue will focus on one topic that matters. One clear problem, one set of tools to solve it. Quick tips, checklists, and examples you can actually use. No fluff. No filler. Just what works.

We'll follow up weekly with a single idea pulled from that month's issue. And if a topic needs more depth, we'll dig in further on the blog.

We're starting with the request we hear most: help us stay organized and inspection-ready. January's issue is a winter compliance reset. It's the time to clear out old files, review training, check labels, and set the tone for a stronger year.

This has always been for the people doing the work. Drivers, techs, operators, and the teams behind the scenes. We're proud to bring it back and glad to be part of your month again.

Editor-in-Chief  
Victoria Marquard-Schultz

A handwritten signature in blue ink, appearing to read 'VMS'.



### ADDRESS

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### WEBSITE

[WWW.APPLIED-INC.COM](http://WWW.APPLIED-INC.COM)

Please Note: All the deals and information in this magazine are time sensitive- meaning the world is changing and so can this info! Please check with your rep on current deals and regulatory info. All prices are listed in USD. Any free shipping promo only applies to contiguous US, and promos may not be combined with other offers.



# Virtually indestructible.

We got the idea from one of our sales guys, Steve. When he travels to show off the OxyHome, he literally checks it in a flimsy duffle bag. The same unit. Every. Time. And he's never nervous to show the demo off when he gets to his customer. Even after he saw the baggage handling guy drop it and then throw it back on the cart. So we figured we'd throw it down the stairs too.

## ...don't believe us?

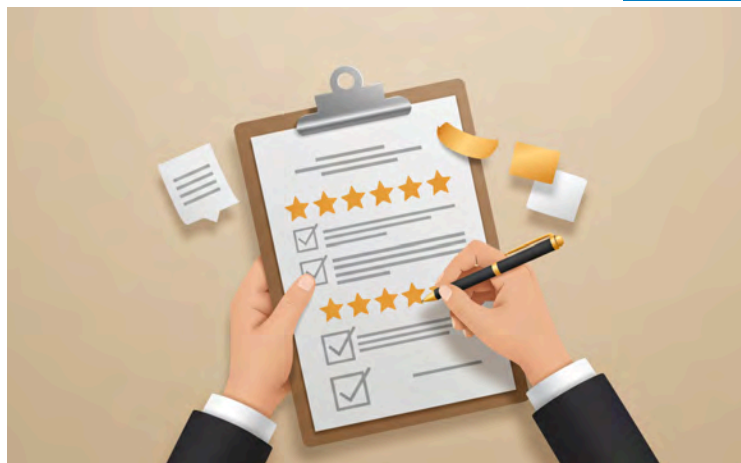
Want to see the footage?  
email AJ at [aloewe@OxyGo.life](mailto:aloewe@OxyGo.life) and he'll prove it to you.

**Oxy**  
**HOME®**

# WINTER COMPLIANCE CHECKLIST: START THE YEAR CLEAN

## HERE IS A STRAIGHTFORWARD CHECKLIST TO GUIDE YOUR WINTER RESET.

January is the best time to catch small issues before they grow into real regulatory problems. Most providers enter the new year with at least a few loose ends in their training files, SOPs, labeling documentation, or analyzer logs. A short, focused inspection now gives you a clear runway for the rest of the year.



This review does not need to be complicated. It only needs to be complete. The goal is to confirm that every file, form, and record reflects how you are operating today. When your documentation matches your practice, everything else falls into place.

Here is a straightforward checklist to guide your winter reset.

### 1. Review and update your SOPs

Check that your written procedures match what your staff actually does. Look closely at oxygen handling, decontamination, cylinder storage, and transportation. Remove steps that are no longer used. Add steps that have become part of your routine. Consistency protects you during audits and inspections.



## Need help writing your SOPs?

We have templates!

PN: OQ-220 OD

This SOP program contains Word documents that can be used as a template to create your firm's SOPs. Each section is clearly defined, and you'll be able to download Word documents to edit for each section you require. You'll receive one-year access to the downloadable files. Templates included: Base, Gas to Gas, Liquid to Gas and Liquid-to-Liquid Templates

# Check out these sale prices while they last!

use promo code 012026

# SALE



## Brass and Viton Washers

Reusable, oxygen safe brass and Viton washers that are fire resistant and durable, sold in bags of 50.

PN 1109-1017

**\$69.75**



## OXYLOK Valve Seals

Keep dust out of post valve, easy install and remove, compliant with 21 CFR

211.80, sold in bags of 1,000.

PN 1109-0048

**\$90.20**



## NEW Cylinder Labels

Cylinder drug product labels updated to new FDA language requirements as of December 2025

GAS PN 1109-0006-2025

LOX PN 1109-0003-2025

**Both 10% off!**



## Perforated Cellulose Wet Bands

available in buckets of

2,500 PN 1109-0037 **\$183.57**

17,000 PN 1109-0036 **\$1,049.32**



**Not sure if you have the right training?**

**Click here to find out more**

## Training Gaps That Create Problems Later

Most training issues fall into one of three buckets:

- A missing signature or date
- A new hire who was trained verbally but never documented
- A delivery driver who handles oxygen but has no Hazmat awareness record

Fix these in January and the rest of the year becomes far easier to manage.



## Mini Click Reg 0-15 lpm, 870

CGA 870 mini click regulator. Settings 0, 0.5, 1, 1.5, 2, 3, 4, 5, 6, 8, 10, & 15, boxes of 20

PN 1109-2029

**\$9.89**



## OXYMARK Stickers

Lot and Expiration Date. Required by 21 CFR 211.130. 750 per roll

PN 1109-0002A

**10% off!**



## Leak Test

One Gallon Bottle of Leak Testing Solution Meets MIL-PRF-25567E specifications for oxygen compatibility.

PN 1109-1023-1

**\$26.68**

## 2. CONFIRM TRAINING COMPLIANCE

Every person who handles, stores, delivers, or documents oxygen needs current training within the scope of their job. This includes Hazmat awareness, oxygen safety, and equipment handling. Create a single list with each employee's last training date. If anyone is past due, schedule those sessions now so the rest of your year stays predictable.

## 3. CHECK LABELING DOCUMENTATION

Pull a sample of your labels and compare them to the most recent FDA, DOT, and CGA requirements. (Pro tip: December 2025 brought a label change—are yours updated?) Look for changes in required wording, caveat language, shipping names, and formatting. Labeling errors remain one of the most common citations. A quick review now prevents expensive reprints and delivery delays later.



**Did you update your labels to the new 2025 standards?**

## 4. DO YOU TRANSFILL? EXAMINE SERVOMEX ANALYZER MAINTENANCE AND LOGS

Servomex analyzers must be calibrated in accordance with the manufacturer's instructions, since regulatory agencies interpret manufacturer recommendations as required for compliance with cGMPs. FDA guidance also requires that oxygen filling equipment be calibrated at specific intervals, and annual calibration should be performed to NIST standards. Calibration must be documented, and most Servomex models require a preventative maintenance service each year. Check when yours was done last. If you have us do it, we often times have your most recent inspection date on file- give us a call and we can help you out!

## 5. CLEAN AND RESET YOUR STORAGE AREAS

Walk your warehouse and delivery vehicles with fresh eyes. Confirm that your full, empty, and quarantine areas are clearly marked. Look for cylinders stored too close together or unsecured. Replace worn straps and clean up outdated signage. These small steps go a long way during inspections.





## 98 M6 Layered Cylinder Rack for Horizontal Storage

Layered Cylinder Rack for Horizontal Storage of M4, M6 and B Cylinders. Holds 98 Cylinders, 33"D x 27.5"H x 33"W

1100-1601

\$2,601.00



## Layered Cylinder Rack for Horizontal Storage Holds 25 C/D/E

Layered Cylinder Rack for Horizontal Storage of C,D and E Cylinders. Holds 25 Cylinders. 31"D x 27.5"W x 33"H  
also available with door (PN 1100-1610D)

1100-1610

\$1594.00

## A Winter Vehicle Quick Check

Delivery vehicles often fall behind during colder months.

- Confirm the manifest location
- Remove unused equipment and old paperwork
- If you require placards, are they in good condition

A ten-minute check keeps you audit ready

**More Carts and Rack Options  
available on our website!**

**[www.applied-inc.com](http://www.applied-inc.com)**



## Vertical Cylinder Stand w/Hold Down Bars and Feet - Holds 6 M7/M9/C/D/E

Vertical Cylinder Stand with Hold Down Bars and Feet - holds 6 M7/M9/C/D/E cylinders, 19.5" H x 12" D x 15" W.

1100-1891

\$100.00





# IMPORTANT DATES

# 2026

## JANUARY

**January 1- March 31st | FDA Drug Listings Due**  
Window to submit FDA Drug listings for transfillers opens

## MARCH

**March 2-4, 2026 | Medtrade**  
Phoenix AZ, Phoenix Convention Center

## APRIL

**April 1 & 2, 2026 | Great Lakes**  
Hotel Indigo Naperville, Illinois

**April 21- 23 2026 | PAMS**  
Sheraton Harrisburg Hershey Hotel

**April 29- May 1, 2026 | MAMES (Spring)**  
**Des Moines, IA -**  
**Des Moines Marriott Downtown**  
700 Grand Ave, Des Moines, IA 50309

## AUGUST

**August 13-15, 2026 | Big Sky AMES**  
**Anaconda, MT - Fairmont Hot Springs Resort**  
1500 Fairmont Rd, Anaconda, MT 59711

**August 19-20, 2026 | ACMESA**  
**Wrightsville Beach, NC - Holiday Inn Resort**  
1706 N Lumina Ave, Wrightsville Beach, NC 28480

## SEPTEMBER

**September 29-30, 2026 | NEMEP**  
**Saratoga Springs, NY - Embassy Suites**  
86 Congress St, Saratoga Springs, NY 12866

**September 21-23, 2026 | PAMES**  
**Seattle, WA - Embassy Suites**  
255 S King St, Seattle, WA 98104

## OCTOBER

**October 1- December 31 | FDA Registrations Due**  
Window to submit FDA Drug Registrations for transfillers opens

**October 26-28, 2026 | TexMEP**  
Location TBD

**CAMPS, SWMESA, OMEPA TBD/not yet released\***

